



ELAN Monthly Sales Report – September 2018

ELAN Microelectronics Corp., a major touch controller leader in global NB market, announced that its consolidated net sales for September 2018 were NT\$876 million, (+16.7% YoY, +6.8% MoM). Accumulated 3Q18 revenue reached 2,484 million (+18.1% QoQ), which was better than expectation.

September 2018 Sales --YoY Comparison

Unit: NT\$ Thousand

Year	2018	2017	YoY
Net Sales (Consolidated)	875,566	750,384	+16.7%

The consolidated net sales of total product lines for September 2018 were higher than August. The sales of Touchscreen Controller, Touchpad Module, Fingerprint Sensor, Pointing stick (PST) & Microcontroller were increased by 5.9%, 7.8%, 18%, 2.4% & 3.6% (MoM), respectively. The consolidated net sales for September 2018 were composed of touch applications, including biometric applications, accounted for 70%, and non-touch applications accounted for 30%.

ELAN officially announced to enter into the Artificial Intelligence (AI) Field and implemented this plan from the AI application including biometrics to the automotive electronics category, eventually extending the development of the AI platform to plan the long-term development prospect.

ELAN pointed out that in the next three years, the overall plan of the investment in AI development will invest more than 100 human resources, and the investment funds will account for 15% to 30% of total R&D expense. This is an important ongoing task; therefore, we can predict that this part will increase revenue year by year.

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