

## ELAN Microelectronics Corp.

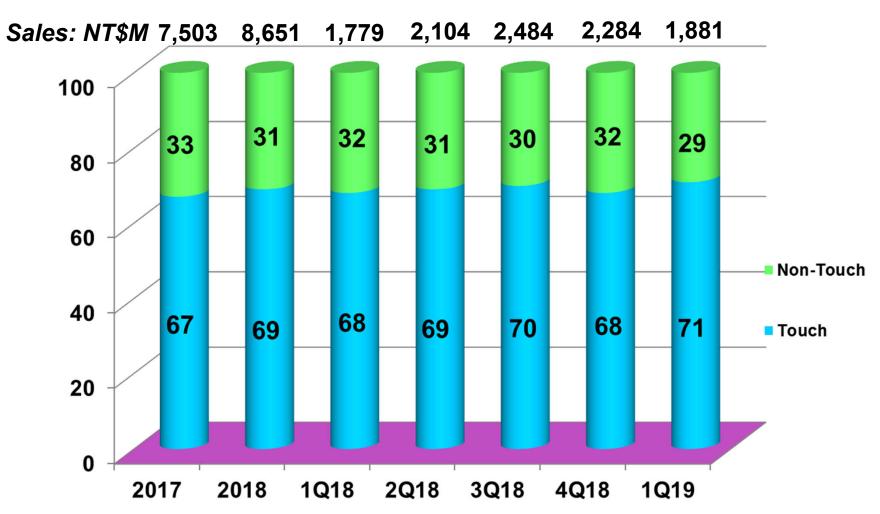
1Q19 Investor Conference

2019/05/07



### Sales Breakdown by Product Line

(Consolidated)



- Touch: Touchscreen Controller, Touchpad, Biometrics
- Non-Touch: MCU, Pointing Stick, Affiliated Co. Products



## 1Q19 Income Statement YoY Comparison (Consolidated)

NT\$M 1Q19 % 1Q18 % **YoY(%)** Sales 1,881 100.0 1,779 100.0 5.7 856 45.5 790 44.4 8.4 **Gross profit** Sales expense **62** 3.3 **72** 4.0 **78 G&A** expense 81 4.3 4.4 366 19.5 352 19.8 R&D expense 20.5 Operating profit 347 18.4 16.2 288 Non-operating income & exp. 131 7.0 40 2.2 Profit before tax 478 25.4 328 18.4 45.7 Net profit 384 20.4 259 14.6 48.3 Belong 395 264 Parent company Non-Controlling Interests (11)**(5)** \* EPS (NT\$) 1.36 0.63 115.9

<sup>\* 1</sup>Q19 and 1Q18 based on the 304 million shares and 434 million shares respectively (Unreviewed)

<sup>\*</sup> The record date of capital reduction was at the end of Aug. 2018.

<sup>\*</sup> Based on the weighted average number of shares outstanding



# 1Q19 Income Statement QoQ Comparison (Consolidated)

NT\$M

					ΙΝ Ι ΦΙΝΙ
	1Q19	%	4Q18	%	QoQ(%)
Sales	1,881	100.0	2,284	100.0	(17.6)
Gross profit	856	45.5	1,060	46.4	(19.2)
Sales expense	62	3.3	80	3.5	
G&A expense	81	4.3	85	3.7	
R&D expense	366	19.5	407	17.8	
Operating profit	347	18.4	488	21.4	(28.9)
Non-operating income & exp.	131	7.0	2	0.1	
Profit before tax	478	25.4	490	21.5	(2.4)
Net profit	384	20.4	436	19.1	(11.9)
Belong					
Parent company	395		440		
Non-Controlling Interests	(11)		(4)		
* EPS (NT\$)	1.36		1.51		(9.9)

<sup>\*</sup> Based on the current 304 million shares (Unreviewed)

<sup>\*</sup> Based on the weighted average number of shares outstanding



#### **Balance Sheets**

Mar. 31, 2019 (Consolidated)

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Current assets	7,676
Cash and cash equivalents	1,656
Current financial assets	692
A/R&A/N	1,428
Inventory	1,191
Other current assets	37
Other current financial assets	2,672
Non-current financial assets	1,442
Fixed assets	766
Other non-current assets	473
Total Assets	10,357
Current liabilities	2,763
Non-current liabilities	577
Total Liabilities	3,340
Capital stock	3,039
Capital surplus	444
Retained earnings	3,400
Other equity interest	222
Treasury stock	(33)
Non-controlling interests	(55)
Total Stockholders' Equity	7,017

(Unreviewed)



#### Cash Flow Statement

Mar. 31, 2019 (Consolidated)

	<u>NT\$M</u>
Income before tax	478
Dep & Amort.	29
Dec. of A/R & N/R	283
Inc. of inventory	(55)
Dec. of A/P & N/P	(128)
Others	(160)
Operating cashflow	447
Inc.F/A	(10)
Dec. of investments	40
Inc. Time deposit with maturity over three-month	(912)
Acquisition of intangible assets	(1)
Others	1
Investment cashflow	(882)
Inc. in short-term loans payable	149
Dec. in short-term loans payable	(127)
Payment of lease liabilities	(7)
Financing cashflow	15
Change in cash	(419)
Beg. Cash	2,076
End Cash	1,657

(Unreviewed)



#### 2Q19 Guidance

Based on Current Assumptions of Future Prospects, ELAN Expects:

- Consolidate Revenue to be Approximately between NT\$ 2.05Billion and NT\$ 2.15 Billion
- Gross Margin to be about 45% to 46%
- Operating Income Rate to be about 18.2% to 20.5%



## Notable Devices with ELAN Touchscreen/FP Solution













#### Notable Devices with ELAN Touchpad Solution



















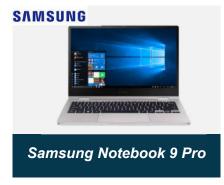
#### Notable Devices with ELAN Touchpad Solution























#### **TDDI** with Pen Solution



**Demo** 

TDDI with Pen already approved by AUO/BOE AVL



#### The Trend for Touch Controller with Pen Solution

