

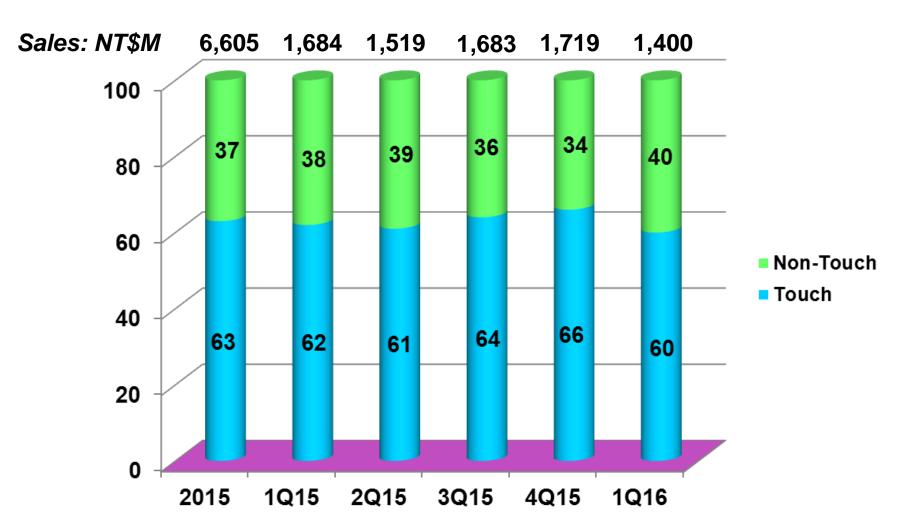
ELAN Microelectronics Corp.

1Q16 Investor Conference

2016/06/14



Sales Breakdown by Product Line (Consolidated)



- Touch: Touchscreen Chip, Touchpad, Fingerprint ID
- · Non-touch: MCU, PC Peripheral, Consumer, Pointing Stick, Affiliated Co. Products



1Q16 Income Statement YoY Comparison (Consolidated)

NT\$M

	1Q16	%	1Q15	%	YoY(%)
Sales	1,400	100	1,684	100	(17)
Gross profit	566	40	782	46	(28)
Sales expense	66	5	99	6	
G&A expense	72	5	81	5	
R&D expense	309	22	315	19	
Operating profit	119	8	287	16	(59)
Non-operating income & exp.	(7)	-	(9)	0	
Profit before tax	112	8	278	16	(60)
Net profit	90	6	222	13	(59)
Belong					
Parent company	110		246		
Non-Controlling Interests	(20)		(24)		
* EPS (NT\$)	0.26		0.59		(56)

^{*} Based on the current 441 million shares (Reviewed)

^{*} Based on the weighted average number of shares outstanding



1Q16 Income Statement QoQ Comparison (Consolidated)

NT\$M

	1Q16	%	4Q15	%	QoQ(%)
Sales	1,400	100	1,719	100	(19)
Gross profit	566	40	705	41	(20)
Sales expense	66	5	93	5	
G&A expense	72	5	75	4	
R&D expense	309	22	354	21	
Operating profit	119	8	183	11	(35)
Non-operating income & exp.	(7)	-	7	0	
Profit before tax	112	8	190	11	(41)
Net profit	90	6	157	9	(43)
Belong					
Parent company	110		183		
Non-Controlling Interests	(20)		(26)		
* EPS (NT\$)	0.26		0.44		(41)

^{*} Based on the current 441 million shares (Reviewed)

^{*} Based on the weighted average number of shares outstanding



Balance Sheets

Mar. 31, 2016 (Consolidated)

	<u>NT\$M</u>
Current assets	6,849
Cash and cash equivalents	1,108
Current financial assets	721
A/R&A/N	984
Inventory	1,099
Other current assets	21
Other current financial assets	2,916
Non-current financial assets	1,416
Fixed assets	599
Other non-current assets	350
Total Assets	9,214
Current liabilities	1,424
Non- current liabilities	486
Total Liabilities	1,910
Capital stock	4,411
Capital surplus	976
Retained earnings	2,066
Other equity interest	282
Treasury stock	(471)
Non-controlling interests	40
Total Stockholders' Equity	7,304

(Reviewed)



Cash Flow Statement Mar. 31, 2016 (Consolidated)

NT\$M

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Income before tax	112
Dep & Amort.	39
Dec.(Inc.) of A/R & N/R	173
Dec.(Inc.) of inventory	8
Dec.(Inc.) of investments-trading	16
Inc.(Dec.) of A/P & N/P	(155)
Others	102
Operating cashflow	295
Inc.F/A	(6)
Dec.(Inc.) of investments	(17)
Dec.(Inc.)Time deposit with maturity over three-month	(163)
Acquisition of intangible assets	(40)
Others	2
Investment cashflow	(224)
Inc.(Dec.) in short-term loans payable	(69)
Others	18
Financing cashflow	(51)
Change in cash	20
Beg. Cash	1,088
End Cash	1,108

(Reviewed)



2Q16 Revenue Forecast

Based on current assumptions of future prospects, ELAN expects:

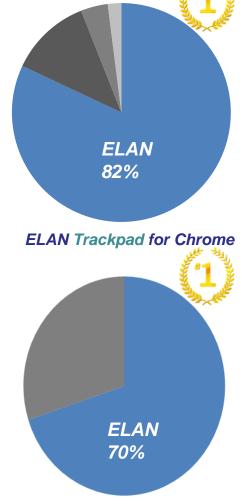
- Consolidate revenue to be approximately between NT\$1.5 billion and NT\$1.55 billion
- Gross margin to be about 41% to 42%
- Operating income rate to be about 9% to 11%



Smart-ClickPadTM & Smart-TouchscreenTM
Solutions are leading chrome Market

Year	2014	2015	2016
ELAN Design Wins	14	26	30+





Google Expectation: Highest Quality + Instant Service

ELAN Touchscreen for Chrome

Note: Data is from CY2015 Q4



ELAN's Active Stylus Solution MP Experience

Total Shipping Q'ty: Over 2M for 7 Brands with 5 Pens

Acer Aspire Switch
KYE Stylus



Fujitsu 2-in-1 Waltop Stylus



Dell Inspiron 13.3"
Primax Stylus



Lenovo ThinkPad P70 17.3" Wacom AES pen



HP Spectre X2 12"
Wacom AES Pen



Android Tablet Pentech
Ramos 10.1" Stylus



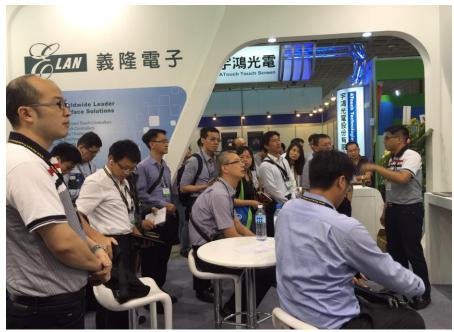


Next Steps for ELAN



2016 Computex Taipei ELAN Booth

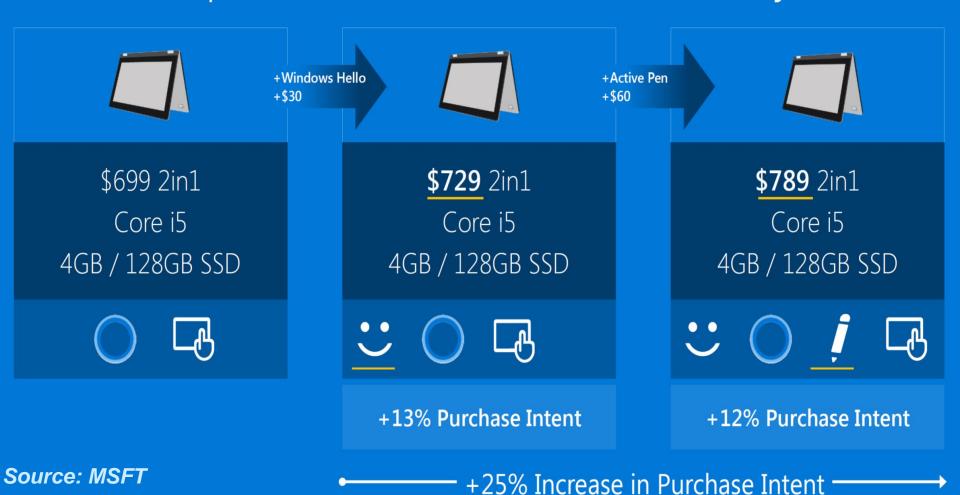






Story of Windows Hello, Cortana, PTP & Pen

Let's Complete the Modern Device Story





Vision of Future Windows Devices

Due to the Success of Surface Pro Line, it seems the direction of Microsoft is to encourage more devices from Brands to follow inline with technologies on the Surface Pro.

Goal is to repeat the successful storyline on other Brands







ELAN's Smart-TouchscreenTM & Active Pen Solution is World's 1st with Microsoft Pen

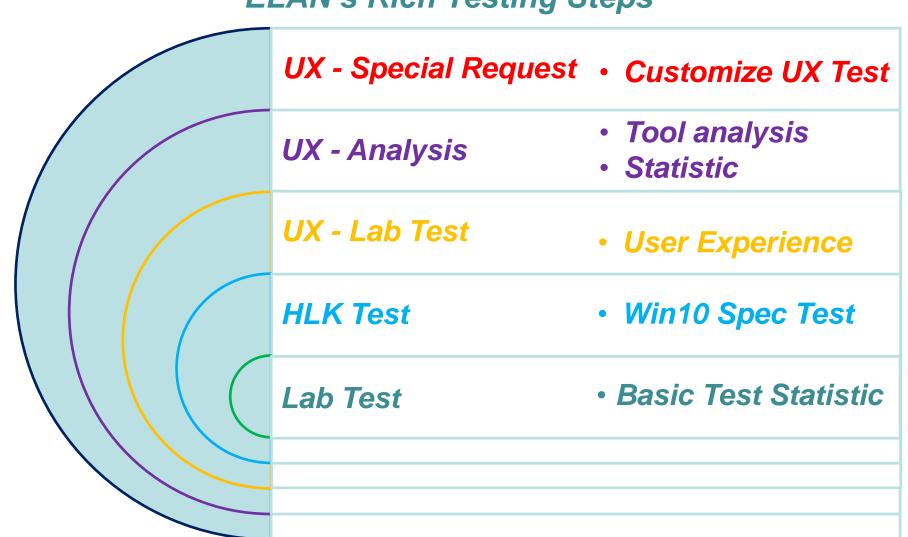


ELAN with MSFT Pen for the Ultimate E2E Experience!



ELAN – Best User Experience

ELAN's Rich Testing Steps





MSFT Partners Introduced @ WinHEC



Microsoft Pen Compatible Touch Controllers















ELAN On-Stage @ WinHEC SZ and Taipei





MSFT Partners Introduced @ Computex



2016 Computex Taipei ELAN Booth



Windows Success Story @ Computex





ZenBook 3



Transformer Mini

Transformer 3



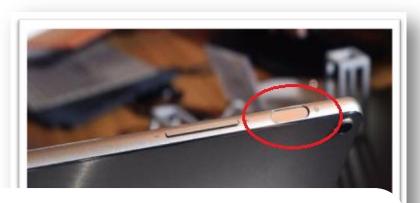
Transformer 3 Pro



ELAN Design Win from ASUS Transformer 3

ELAN Solution:

- Smart-IDTM on Power Button
- Support Microsoft Pen
- Smart-ClickPadTM TouchPad







ELAN Design Win from ASUS Transformer 3 Pro

ELAN Solution:

- Support Microsoft Pen
- Smart-ClickPad[™] TouchPad





ELAN Design Win from ASUS Transformer Mini



ELAN Solution:

- Fingerprint on Back Cover
- Support Microsoft Pen
- Smart-ClickPadTM TouchPad





ELAN Design Win from ASUS ZenBook 3

ELAN Solution:

- Fingerprint on Touchpad
- Smart-ClickPadTM TouchPad



Demo





360 ° VR Camera

ELAN's Camera Features

- Live Show
- High Quality Image even at Night
- Water Proof
- Smallest 360 Camera in the world







ELAN Smart-IDTM Finger Print

ELAN's Fingerprint Solution already on the market across multiple countries:

- · Latin America
- China
- · India





Q & A

