



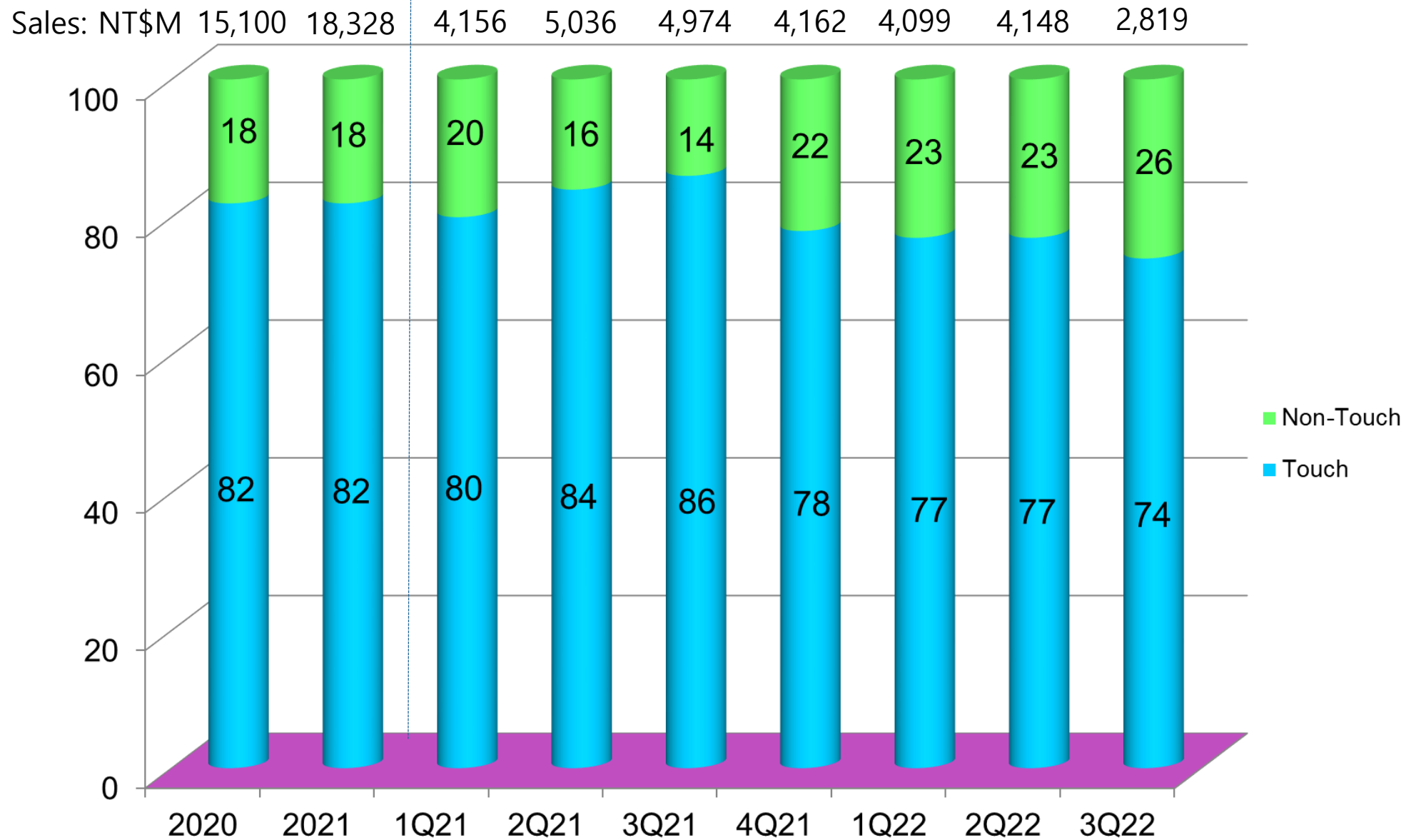
# 3Q22 Investor Conference

2022/11/03



ELAN Microelectronics Corporation

# Sales Breakdown by Product Line (Consolidated)



- Touch: Touchscreen Controller, Touchpad, Biometrics
- Non-Touch: MCU, Pointing Stick, Affiliated Co. Products

# 3Q22 Income Statement

## YoY Comparison (Consolidated)

	NT\$M				
	3Q22	%	3Q21	%	YoY(%)
Sales	2,819	100.0	4,974	100.0	(43.3)
Gross profit	1,312	46.5	2,539	51.0	(48.3)
Sales expense	143	5.1	145	2.9	
G&A expense	120	4.2	138	2.8	
R&D expense	517	18.3	584	11.7	
OPEX	780	27.6	867	17.4	(10.0)
Operating profit	532	18.9	1,672	33.6	(68.2)
Non-operating income & exp.	91	3.2	9	0.2	
Profit before tax	623	22.1	1,681	33.8	(62.9)
Net profit	488	17.3	1,338	26.9	(63.5)
Belong					
Parent company	522		1,362		
Non-Controlling Interests	(34)		(24)		
* EPS (NT\$)	1.83		4.70		(61.1)

\* 304 million shares issued; 284.6 million shares outstanding as of the end of Sep. 2022.

\* 304 million shares issued; 285 million shares outstanding as of the end of Sep. 2021.

\* Consolidated Statement of Financial Position (Unreviewed).

# 3Q22 Income Statement

## QoQ Comparison (Consolidated)

	NT\$M				
	3Q22	%	2Q22	%	QoQ(%)
Sales	2,819	100.0	4,148	100.0	(32.0)
Gross profit	1,312	46.5	1,973	47.6	(33.5)
Sales expense	143	5.1	165	4.0	
G&A expense	120	4.2	126	3.1	
R&D expense	517	18.3	562	13.5	
OPEX	780	27.6	853	20.6	(8.6)
Operating profit	532	18.9	1,120	27.0	(52.5)
Non-operating income & exp.	91	3.2	(52)	(1.3)	
Profit before tax	623	22.1	1,068	25.7	(41.7)
Net profit	488	17.3	761	18.3	(35.9)
Belong					
Parent company	522		784		
Non-Controlling Interests	(34)		(23)		
* EPS (NT\$)	1.83		2.75		(33.5)

\* 304 million shares issued; 284.6 million shares outstanding as of the end of reporting period.

\* Consolidated Statement of Financial Position (Unreviewed).

# 1Q22~3Q22 Income Statement

(Consolidated)

	1Q22	%	2Q22	%	3Q22	%	1Q22~3Q22	NT\$M %
Sales	4,099	100.0	4,148	100.0	2,819	100.0	11,066	100.0
Gross profit	1,936	47.2	1,973	47.6	1,312	46.5	5,221	47.2
Sales expense	143	3.5	165	4.0	143	5.1	451	4.1
G&A expense	113	2.7	126	3.1	120	4.2	359	3.1
R&D expense	567	13.8	562	13.5	517	18.3	1,646	14.9
OPEX	823	20.0	853	20.6	780	27.6	2,456	22.1
Operating profit	1,113	27.2	1,120	27.0	532	18.9	2,765	25.1
Non-operating income & exp.	(100)	(2.5)	(52)	- 1.3	91	3.2	(61)	(0.7)
Profit before tax	1,013	24.7	1,068	25.7	623	22.1	2,704	24.4
Net profit	773	18.9	761	18.3	488	17.3	2,022	18.3
Belong								
Parent company	798		784		522		2,104	
Non-Controlling Interests	(25)		(23)		(34)		(82)	
* EPS (NT\$)	2.81		2.75		1.83		7.39	

\* 304 million shares issued; 284.6 million shares outstanding as of the end of reporting period.

\* Consolidated Statement of Financial Position (Unreviewed).

# Balance Sheets

September 30, 2022 (Consolidated)

	NT\$M
Current assets	9,578
Cash and cash equivalents	2,786
Current financial assets	502
A/R&A/N	2,175
Inventory	3,647
Other current assets	79
Other current financial assets	389
Non-current financial assets	2,027
Fixed assets	995
Other non-current assets	1,560
<b>Total Assets</b>	<b>14,160</b>
Current liabilities	3,907
Non-current liabilities	1,161
<b>Total Liabilities</b>	<b>5,068</b>
Capital stock	3,039
Capital surplus	803
Retained earnings	5,986
Other equity interest	(9)
Treasury stock	(1,107)
Non-controlling interests	380
<b>Total Stockholders' Equity</b>	<b>9,092</b>

(Unreviewed)

# Cash Flow Statement

## September 30, 2022 (Consolidated)

	NT\$M
Income before tax	2,704
Dep & Amort.	239
Dec. of A/R & N/R	582
Inc. of inventory	(1,313)
Net loss on financial assets at fair value through profit or loss	398
Dec. of A/P & N/P	(462)
Others	(1,038)
<b>Operating cashflow</b>	<b>1,110</b>
Inc. F/A	(123)
Dividend received	111
Proceeds from return of capital of financial assets at fair value through profit or loss	41
Proceeds from return of capital of financial assets for using equity method	30
Inc. of investments	(69)
Dec. Time deposit with maturity over three-month	1,336
Acquisition of intangible assets	(67)
Cash Flows from acquisition of subsidiary	53
Dec. in refundable deposits	7
Others	1
<b>Investment cashflow</b>	<b>1,320</b>
Inc. in short-term loans payable	60
Dec. in short-term loans payable	(10)
Repayment of long-term loans	(25)
Inc. in guarantee deposits received	23
Distribution of cash dividends	(3,931)
Payment of lease liabilities	(25)
Inc. in non-controlling interests	6
<b>Financing cashflow</b>	<b>(3,902)</b>
Effect of exchange rate changes on cash and cash equivalents	3
Change in cash	(1,469)
<b>Beg. Cash</b>	<b>4,255</b>
<b>End Cash</b>	<b>2,786</b>

(Unreviewed)

## 4Q22 Guidance

Based on Current Assumptions of Future Prospects, ELAN Expects:

- Consolidate Revenue to be Approximately between NT\$ 1.8Billion and NT\$ 2.0Billion
  - Gross Margin to be about 45% to 47%
  - Operating Margin to be about 3.6% to 9.8 %
- 
- ELAN's forward-looking statements are subject to significant risks and uncertainties that could cause actual results to differ materially from the forward-looking statements made in this presentation.
  - Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.





# Thank You



ELAN Microelectronics Corporation