



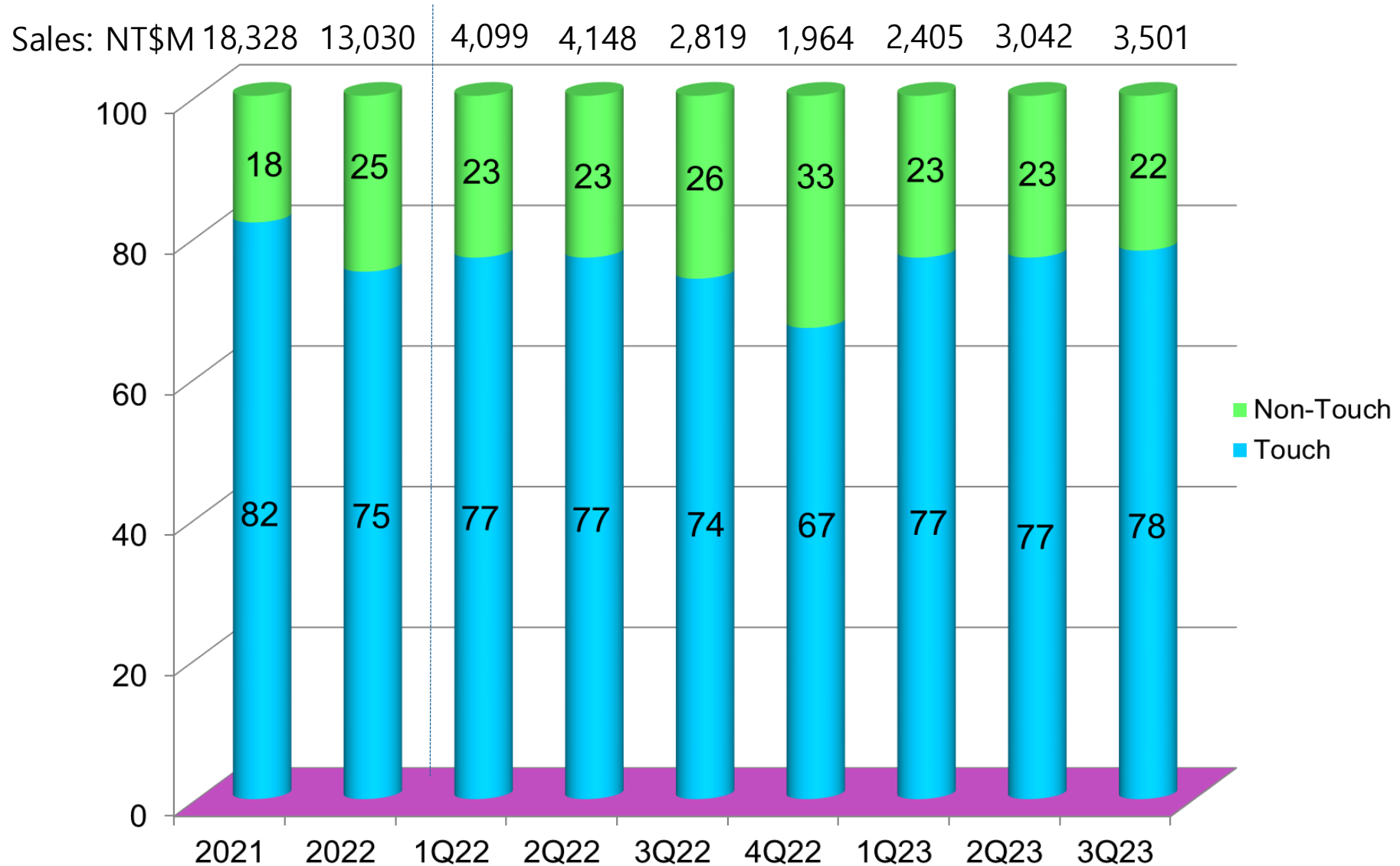
3Q23 Investor Conference

2023/11/02



ELAN Microelectronics Corporation

Sales Breakdown by Product Line (Consolidated)



- Touch: Touchscreen Controller, Touchpad, Biometrics
- Non-Touch: MCU, Pointing Stick, Affiliated Co. Products

3Q23 Income Statement

YoY Comparison (Consolidated)

	3Q23	%	3Q22	%	YoY(%)
Sales	3,501	100.0	2,819	100.0	24.2
Gross profit	1,651	47.2	1,312	46.5	25.8
Sales expense	60	1.7	143	5.1	
G&A expense	126	3.6	120	4.2	
R&D expense	531	15.2	517	18.3	
OPEX	717	20.5	780	27.6	(8.1)
Operating profit	934	26.7	532	18.9	75.6
Non-operating income & exp.	25	0.7	91	3.2	
Profit before tax	959	27.4	623	22.1	53.9
Net profit	759	21.7	488	17.3	55.5
Belong					
Parent company	766		522		
Non-controlling interests	(7)		(34)		
* EPS (NT\$)	2.69		1.83		47.0

* 304 million shares issued; 284.6 million shares outstanding as of the end of reporting period.

* Consolidated Statement of Financial Position (Unreviewed).

3Q23 Income Statement

QoQ Comparison (Consolidated)

NT\$M

	3Q23	%	2Q23	%	QoQ(%)
Sales	3,501	100.0	3,042	100.0	15.1
Gross profit	1,651	47.2	1,343	44.1	22.9
Sales expense	60	1.7	107	3.5	
G&A expense	126	3.6	127	4.1	
R&D expense	531	15.2	547	18.0	
OPEX	717	20.5	781	25.6	(8.2)
Operating profit	934	26.7	562	18.5	66.2
Non-operating income & exp.	25	0.7	16	0.5	
Profit before tax	959	27.4	578	19.0	65.9
Net profit	759	21.7	451	14.8	68.3
Belong					
Parent company	766		494		
Non-controlling interests	(7)		(43)		
* EPS (NT\$)	2.69		1.74		54.6

* 304 million shares issued; 284.6 million shares outstanding as of the end of reporting period.

* Consolidated Statement of Financial Position (Unreviewed).

1Q23~3Q23 Income Statement

(Consolidated)

NT\$M

	1Q23	%	2Q23	%	3Q23	%	1Q23~3Q23	%
Sales	2,405	100.0	3,042	100.0	3,501	100.0	8,948	100.0
Gross profit	980	40.7	1,343	44.1	1,651	47.2	3,974	44.4
Sales expense	122	5.1	107	3.5	60	1.7	289	3.2
G&A expense	114	4.7	127	4.1	126	3.6	367	4.1
R&D expense	532	22.1	547	18.0	531	15.2	1,610	18.0
OPEX	768	31.9	781	25.6	717	20.5	2,266	25.3
Operating profit	212	8.8	562	18.5	934	26.7	1,708	19.1
Non-operating income & exp.	64	2.7	16	0.5	25	0.7	105	1.2
Profit before tax	276	11.5	578	19.0	959	27.4	1,813	20.3
Net profit	243	10.1	451	14.8	759	21.7	1,453	16.2
Belong								
Parent company	307		494		766		1,567	
Non-controlling interests	(64)		(43)		(7)		(114)	
* EPS (NT\$)	1.08		1.74		2.69		5.51	

* 304 million shares issued; 284.6 million shares outstanding as of the end of reporting period.

* Consolidated Statement of Financial Position (Unreviewed).

Balance Sheets

September 30, 2023 (Consolidated)

	NT\$M
Current assets	8,533
Cash and cash equivalents	2,558
Current financial assets	363
A/R&A/N	2,515
Inventory	2,370
Other current assets	47
Other current financial assets	680
Non-current financial assets	2,286
Fixed assets	1,492
Other non-current assets	1,580
Total assets	13,891
Current liabilities	3,825
Non-current liabilities	1,503
Total liabilities	5,328
Capital stock	3,039
Capital surplus	911
Retained earnings	5,244
Other equity interest	22
Treasury stock	(1,106)
Non-controlling interests	453
Total stockholders' equity	8,563

(Unreviewed)

Cash Flow Statement

September 30, 2023 (Consolidated)

	NT\$M
Income before tax	1,813
Dep & Amort.	282
Inc. of A/R & N/R	(719)
Dec. of inventory	1,177
Net loss on financial assets at fair value through profit or loss	46
Inc. of A/P & N/P	598
Others	(487)
Operating cashflow	2,710
Inc. F/A	(648)
Dividend received	34
Proceeds from return of capital of financial assets at fair value through profit or loss and liquidation	34
Inc. time deposit with maturity over three-month	(413)
Acquisition of intangible assets	(347)
Cash flows from disposal subsidiary	(102)
Others	10
Investment cashflow	(1,432)
Dec. in short-term loans payable	(50)
Repayment of preferred stock liability	(40)
Inc. in long-term loans payable	469
Distribution of cash dividends	(1,748)
Others	(16)
Financing cashflow	(1,385)
Change in cash	(106)
Beg. cash	2,664
End cash	2,558

(Unreviewed)

4Q23 Guidance

Based on Current Assumptions of Future Prospects, ELAN Expects:

- Consolidate Revenue to be Approximately between NT\$ 2.9Billion and NT\$ 3.1Billion
 - Gross Margin to be about 46% to 48%
 - Operating Margin to be about 20.3% to 24%
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- ELAN's forward-looking statements are subject to significant risks and uncertainties that could cause actual results to differ materially from the forward-looking statements made in this presentation.
 - Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.



Thank You



ELAN Microelectronics Corporation