3Q24 Investor Conference 2024/11/05

Sales Breakdown by Product Line (Consolidated)





Non-Touch: MCU, Pointing Stick, Affiliated Co. Products



3Q24 Income Statement YoY Comparison (Consolidated)

NT\$M

	3Q24	%	3Q23	%	YoY(%)
Sales	3,403	100.0	3,501	100.0	(2.8)
Gross profit	1,678	49.3	1,651	47.2	1.6
Sales expense	80	2.4	60	1.7	
G&A expense	125	3.7	126	3.6	
R&D expense	546	16.0	531	15.2	
OPEX	751	22.1	717	20.5	4.7
Operating profit	927	27.2	934	26.7	(0.7)
Non-operating income & exp.	(84)	(2.4)	25	0.7	
Profit before tax	843	24.8	959	27.4	(12.1)
Net profit	673	19.8	759	21.7	
Belong					
Parent company	712	20.9	766	21.9	(7.0)
Non-Controlling Interests	(39)		(7)		
* EPS (NT\$)	2.49		2.69		(7.4)

^{* 304} million shares issued: 286.2/284.6 million shares outstanding as of the end of Sep. 2024/Sep. 2023.



^{*} Consolidated Statement of Financial Position (Unreviewed).

3Q24 Income Statement QoQ Comparison (Consolidated)

NT\$M

	3Q24	%	2Q24	%	QoQ(%)
					` '
Sales	3,403	100.0	3,151	100.0	8.0
Gross profit	1,678	49.3	1,530	48.6	9.7
Sales expense	80	2.4	90	2.9	
G&A expense	125	3.7	128	4.0	
R&D expense	546	16.0	544	17.3	
OPEX	751	22.1	762	24.2	(1.4)
Operating profit	927	27.2	768	24.4	20.7
Non-operating income & exp.	(84)	(2.4)	108	3.4	
Profit before tax	843	24.8	876	27.8	(3.8)
Net profit	673	19.8	718	22.8	
Belong					
Parent company	712	20.9	738	23.4	(3.5)
Non-Controlling Interests	(39)		(20)		
* EPS (NT\$)	2.49		2.58		(3.5)

^{* 304} million shares issued: 286.2 million shares outstanding as of the end of reporting period.



^{*} Consolidated Statement of Financial Position (Unreviewed).

1Q24~3Q24 Income Statement YoY Comparison (Consolidated)

NT\$N

					ΙΝΙΦΙΝΙ
	1Q24~3Q24	%	1Q23~3Q23	%	YoY(%)
Sales	9,660	100.0	8,948	100.0	8.0
Gross profit	4,697	48.6	3,974	44.4	18.2
Sales expense	264	2.7	289	3.2	
G&A expense	382	3.9	367	4.1	
R&D expense	1,707	17.7	1,610	18.0	
OPEX	2,353	24.3	2,266	25.3	3.8
Operating profit	2,344	24.3	1,708	19.1	37.2
Non-operating income & exp.	201	2.0	105	1.2	
Profit before tax	2,545	26.3	1,813	20.3	40.4
Net profit	2,038	21.1	1,453	16.2	
Belong					
Parent company	2,133	22.1	1,567	17.5	36.1
Non-Controlling Interests	(95)		(114)		
* EPS (NT\$)	7.47		5.51		35.6

^{* 304} million shares issued: 286.2/ 284.6 million shares outstanding as of the end of Sep. 2024/ Sep. 2023.



^{*} Consolidated Statement of Financial Position (Unreviewed).

Balance Sheets Sep 30, 2024 (Consolidated)

	NT\$M
Current assets	9,360
Cash and cash equivalents	4,275
Current financial assets	403
A/R&A/N	2,442
Inventory	1,829
Other current assets	196
Other current financial assets	215
Non-current financial assets	2,302
Fixed assets	2,307
Other non-current assets	1,442
Total Assets	15,411
Current liabilities	4,559
Non- current liabilities	1,434
Total Liabilities	5,993
Capital stock	3,039
Capital surplus	1,089
Retained earnings	5,843
Other equity interest	20
Treasury stock	(849)
Trododry otook	
Non-controlling interests	276



(Unreviewed)

Cash Flow Statement Sep 30, 2024 (Consolidated)

<u> </u>	<u> </u>	9	SM	
$\overline{}$	Е	1	E	

Dep & Amort. (309) Inc. of A/R & N/R (309) Dec. of inventory 220 Financial asset valuation gain (39) Dec. of A/P & N/P (203) Others (568) Operating cashflow 1,882 Inc. F/A (866) Dividend received 128 Dec. Time deposit with maturity over three-month 1,237 Acquisition of intangible assets (500) Others (300) Inc. in short-term loans payable 1000 Dec. in guarantee deposits received (320) Treasury Stock Sold to Employees 258 Distribution of cash dividends (874) Inc. in non-controlling interests (108) Others (190) Financing cashflow (675) Change in cash 1,661		ΙΝΙΨΙΝΙ
Inc. of A/R & N/R Dec. of inventory Pinancial asset valuation gain Dec. of A/P & N/P Others Operating cashflow Inc. F/A Dividend received Dec. Time deposit with maturity over three-month Acquisition of intangible assets Others Inc. in short-term loans payable Dec. in guarantee deposits received Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others Inc. in non-controlling interests Inc. in no	Income before tax	2,545
Dec. of inventory Financial asset valuation gain Dec. of A/P & N/P Others Operating cashflow Inc. F/A Dividend received Dec. Time deposit with maturity over three-month Acquisition of intangible assets Others Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others (108 Others (108 Change in cash	Dep & Amort.	236
Financial asset valuation gain Dec. of A/P & N/P Others Operating cashflow Inc. F/A Dividend received Dec. Time deposit with maturity over three-month Acquisition of intangible assets Others Investment cashflow Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others (1986) (1987	Inc. of A/R & N/R	(309)
Dec. of A/P & N/P Others Operating cashflow Inc. F/A Inc. F/A Dividend received Dec. Time deposit with maturity over three-month Acquisition of intangible assets Others Investment cashflow Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others (1987) Change in cash	Dec. of inventory	220
Others Operating cashflow Inc. F/A Inc. F/A Dividend received Dec. Time deposit with maturity over three-month Acquisition of intangible assets Others Investment cashflow Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others (1987) Change in cash	Financial asset valuation gain	(39)
Operating cashflow1,882Inc. F/A(866Dividend received128Dec. Time deposit with maturity over three-month1,237Acquisition of intangible assets(50Others3Investment cashflow452Inc. in short-term loans payable100Dec. in guarantee deposits received(32Treasury Stock Sold to Employees258Distribution of cash dividends(874Inc. in non-controlling interests(108Others(158Financing cashflow(675Change in cash1,661	Dec. of A/P & N/P	(203)
Inc. F/A Dividend received Dec. Time deposit with maturity over three-month 1,237 Acquisition of intangible assets Others Investment cashflow Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others (108 Change in cash	Others	(568)
Dividend received Dec. Time deposit with maturity over three-month 1,237 Acquisition of intangible assets Others Investment cashflow Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others (108 Others (198 Change in cash 1,661	Operating cashflow	1,882
Dec. Time deposit with maturity over three-month Acquisition of intangible assets Others Investment cashflow Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others (108 Change in cash	Inc. F/A	(866)
Acquisition of intangible assets Others Investment cashflow Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others Change in cash (50 (50 (50 (50 (50 (50 (50 (5	Dividend received	128
Others Investment cashflow Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others Financing cashflow Change in cash 100 452 (32 (32 (32 (32 (32 (32 (32 (Dec. Time deposit with maturity over three-month	1,237
Investment cashflow452Inc. in short-term loans payable100Dec. in guarantee deposits received(32Treasury Stock Sold to Employees258Distribution of cash dividends(874Inc. in non-controlling interests(108Others(198Financing cashflow(675Change in cash1,661	Acquisition of intangible assets	(50)
Inc. in short-term loans payable Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others Financing cashflow Change in cash 100 (32 (32 (32 (32 (32 (32 (32 (Others	3
Dec. in guarantee deposits received Treasury Stock Sold to Employees Distribution of cash dividends Inc. in non-controlling interests Others Financing cashflow Change in cash (32 (874 (874 (874 (874 (875 (198 (198 (675 (198	Investment cashflow	452
Treasury Stock Sold to Employees 258 Distribution of cash dividends (874 Inc. in non-controlling interests (108 Others (1975) Financing cashflow (675) Change in cash 1,661	Inc. in short-term loans payable	100
Distribution of cash dividends (874 Inc. in non-controlling interests (108 Others (1974) Financing cashflow (675) Change in cash 1,661	Dec. in guarantee deposits received	(32)
Inc. in non-controlling interests (108 Others (199 Financing cashflow (675 Change in cash 1,661	Treasury Stock Sold to Employees	258
Others (19 Financing cashflow (675 Change in cash 1,661	Distribution of cash dividends	(874)
Financing cashflow Change in cash 1,661	Inc. in non-controlling interests	(108)
Change in cash 1,661	Others	(19)
	Financing cashflow	(675)
Beg. Cash 2.614	Change in cash	1,661
	Beg. Cash	2,614
End Cash 4,275	End Cash	4,275



(Unreviewed)

4Q24 Guidance

Based on Current Assumptions of Future Prospects, ELAN Expects:

- Consolidate Revenue to be Approximately between NT\$ 2.8 Billion and NT\$ 3.1 Billion
- Gross Margin to be about 47.5% to 49.5%
- Operating Margin to be about 20.4% to 25%

- ELAN's forward-looking statements are subject to significant risks and uncertainties that could cause actual results to differ materially from the forward-looking statements made in this presentation.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.





Thank You



ELAN Microelectronics Corporation